

# Customer Testimonial

## Lubricants in action

### CUSTOMER



**Pavages Vaudreuil** operates in several sectors: quarrying, excavation, snow removal and various infrastructures.

Mr. Marc Sauvé, President of Pavages Vaudreuil, is mindful of the need for continuous improvement, and is fully invested in the growth of his family enterprise.



**Pavages Vaudreuil is a client of Crevier Lubricants, a division of the Crevier Group.**

***“We wanted to reduce equipment maintenance costs and implement a lubricant application program with the highest quality standards.”***

***“Mission accomplished! With the aid of Crevier Lubricants we saved thousands of dollars while improving the performance and durability of our equipment.”***

— Marc Sauvé, President Pavages Vaudreuil

Pavages Vaudreuil is a family-owned business that has worked in the construction industry for several decades. The firm specializes in public and private contracts for snow removal, excavation and the construction of various infrastructures.

The company owns more than one hundred pieces of heavy equipment used under severe conditions, and which require constant maintenance. In addition, the firm operates a quarry supplying the materials required to fulfill many of its contracts. This machinery is the principal focal point of the firm's productivity and thus its durability and efficiency are major contributors to profitability.

### MAINTENANCE CHALLENGES

Companies with this type of operations work in an environment laden with contaminants. Because of this, Pavages Vaudreuil changed the motor oil every 250 hours. The diversity of the equipment fleet and the disparity in hours of utilization required a large variety of oils of all kinds, in many different formats. The risks of error and contamination required constant surveillance.

Equipment breakdown and its correlation with the lubricants used were a constant preoccupation. Repairs were costly, and Pavages Vaudreuil sought a solution to reduce equipment downtime.

***“Change was required, and we appreciated that it occurred at a rate that respected our employees. Today we can be proud of our results.”***

– Sylvain Bériault, Controller, Pavages Vaudreuil

## THE CREVIER SOLUTION

- Installation of new bulk tanks and implementation of new fluid distribution logistics in order to reduce the risk of contamination while emphasizing employee ergonomics.
- Implementation of a maintenance program with a computerized record for each piece of equipment. All interventions are noted and the history is easily accessible to better manage the equipment fleet.
- Implementation of a Lubewatch oil analysis program for motor and hydraulic oil to control their lifespan and contaminant levels.
- Utilization of a filtration unit for hydraulic oils based on analyses. Utilization of **CHEVRON DELO 400 XLE SYNBLEND 10W30** on an annual basis, while increasing the oil change interval to 500 hours. Utilization of **CHEVRON RANDO HDZ** multigrade hydraulic oil on an annual basis while increasing change intervals based on oil analysis.
- Rationalization of other fluids in use.
- Utilization of **CHEVRON DELO HD MOLY 5% GREASE** for better component protection.
- Training mechanics on **CHEVRON** products.

***“I recommend Crevier Lubricants to any company wishing to optimize operations while obtaining substantial savings.”***

– Sylvain Bériault, Controller, Pavages Vaudreuil



Serge Bourgeois, Crevier Lubricants Sales Representative (left), and his customer Sylvain Bériault, Pavages Vaudreuil's controller (right).

## RBL- RELIABILITY-BASED LUBRICATION

Using an evaluation tool called RBL, Crevier Lubricant's specialists demonstrated that concrete savings were possible on Pavages Vaudreuil's annual equipment maintenance budget.

You can benefit from the same evaluation tool and see the cost savings you can achieve on equipment management.

## CONTACT US

For more information on what CREVIER GROUP can do to increase the profitability of your company or to receive a visit from one of our representatives, please contact our division nearest you.

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